

Savanna School District

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2021: NETWORK EQUIPMENT BID PROJECT MANUAL

Questions & Answers 12.14.2021

Question #1

Page 11 and 12 of the RFP states that labor should be included in the unit price of equipment. Please confirm you want labor as part of the unit price of all hardware or if you want labor broken out separately.

Answer: The unit price should include all labor and configuration for all requested hardware as listed under Section H (Equipment Requirements & Scope of Work).

Question #2

On the pricing forms for each site it lists: subtotal, tax, subtotal of non e-rate items, and grand total. In the "subtotal" line, do you want only e-rate eligible items listed on that row? Please clarify.

Answer: The "subtotal" should include all items for that section. The "Grand Total" should include the non-E-rate subtotal, E-rate subtotal and taxes for all sections giving a total cost for all items for that site.

Question #3

On page 13 of 42 the District is requesting a transition plan. Current lead times on equipment vary greatly and we are not sure if they will get better or worse. Should we use today's lead times with the understanding that this may change?

Answer: Current lead times are acceptable.

Question #4

On page 10 of 42 the District is requesting pricing for Meraki optics or alternative optics but also require that it be supported by "Cisco technical support or equivalent". Can you clarify that "equivalent requirement"?

Answer: We are asking for Meraki optics but an alternative is acceptable as long as it is a brand that works with our other Cisco products.

END OF Q&A